



"Selling for the beginners course - get it right from day one"

Becoming a sales person can be a daunting prospect on day one but as a career it delivers an unbelievable amount of satisfaction and fun not to mention being able to earn the amount of money you want to earn. Every sales person started as a beginner once. If you develop the key skills from day one you are well on the way to becoming a top sales person. Selling is a life skill and is used in every facet of life. We have a multitude of experience in both being sales people but also in how to train people in sales. Our selling for beginners course is the best place you can start...we will coach you in all aspects of sales.

1. The seven steps of the sales process
2. Finding customers
3. Making your first sales calls
4. Presenting your products
5. Managing your time for best results
6. Closing sales